



Co-product market report

July 2024

Beef Co-products

Beef offal prices in June remained relatively steady across most items with aorta and halal tails firmer whilst rumen pillars were weaker.

Table 1: Beef co-product prices

| | Average (June Data) | Range | Responses | Monthly Change | Annual Change |
|------------------------------|------------------------|--------|-----------|----------------|---------------|
| Beef Lips | \$3.00 | | 2 | -17.6% | -26.5% |
| Beef Lips - Halal | \$4.29 | \$2.60 | 6 | 1.7% | -2.6% |
| Cheekmeat | \$8.33 | \$2.00 | 3 | 2.4% | -2.0% |
| Cheekmeat - Halal | \$8.67 | \$3.10 | 6 | 1.5% | -0.4% |
| Diap. Membrane | \$5.82 | \$5.65 | 3 | 18.5% | 10.9% |
| Hc Tripe - Halal | \$6.89 | \$1.56 | 4 | 0.1% | -10.6% |
| Headmeat - Halal | \$4.87 | \$2.62 | 3 | -7.4% | -20.1% |
| Heart | \$2.00 | \$0.00 | 3 | 9.1% | -22.1% |
| Heart - Halal | \$2.53 | \$1.30 | 6 | -5.3% | -13.8% |
| Heart Aorta | \$7.25 | | 2 | -23.9% | -38.3% |
| Heart Aorta - Halal | \$9.92 | \$6.75 | 4 | 13.8% | -7.7% |
| Kidneys- Halal | 1.417 | \$0.55 | 3 | -15.0% | 6.3% |
| Ligamentum | \$2.91 | \$0.57 | 4 | 3.5% | -6.2% |
| Liver | \$1.10 | | 2 | -29.0% | -36.3% |
| Liver - Halal | \$1.66 | \$1.20 | 6 | -32.0% | -3.9% |
| Lungs - Halal | \$1.81 | \$1.60 | 4 | -16.1% | -21.8% |
| Omasum | \$6.75 | | 2 | 3.4% | -10.0% |
| Omasum - Halal | \$7.27 | \$3.40 | 4 | 7.1% | 12.4% |
| Rum.Pill - Halal < 500 | \$9.15 | \$3.00 | 4 | 10.4% | 8.1% |
| Rum.Pill - Halal > 500 < 700 | \$12.80 | \$1.90 | 4 | 0.0% | 20.8% |
| Rum.Pill - Halal > 700 | \$16.08 | \$2.60 | 4 | -1.5% | 2.8% |
| Rum.Pill < 500 | \$8.70 | | 2 | 7.1% | 1.9% |
| Rum.Pill > 500 < 700 | \$13.20 | | 2 | -4.7% | 12.9% |
| Rum.Pill > 700 | \$15.60 | | 2 | -12.7% | -3.6% |
| Tail | \$11.75 | | 2 | -10.2% | 7.5% |
| Tail - Halal | \$14.35 | \$7.00 | 6 | 5.5% | 26.1% |
| Tendons - Halal | \$7.20 | \$2.60 | 3 | -4.8% | -34.8% |
| Thickskirt | \$8.55 | | 2 | | -18.0% |
| Thickskirt - Halal | \$8.37 | \$0.90 | 5 | -2.2% | -22.5% |
| Thinskirt | \$8.30 | | 2 | | -20.4% |
| Thinskirt - Halal | \$8.39 | \$1.00 | 5 | -3.7% | -21.4% |
| Tongue Root Fillet | \$6.37 | \$1.20 | 3 | 0.3% | 4.8% |
| Tongue Root Meat - Halal | \$4.55 | \$3.00 | 4 | 26.4% | 35.8% |
| Tongue SW | \$16.75 | | 2 | | 11.4% |
| Tongue SW - Halal | \$16.73 | \$2.90 | 4 | -4.4% | 9.4% |
| Tripe Pieces | \$2.30 | | 2 | 9.5% | 1.8% |
| Tripe Pieces - Halal | \$2.60 | \$0.60 | 5 | -0.8% | -2.3% |

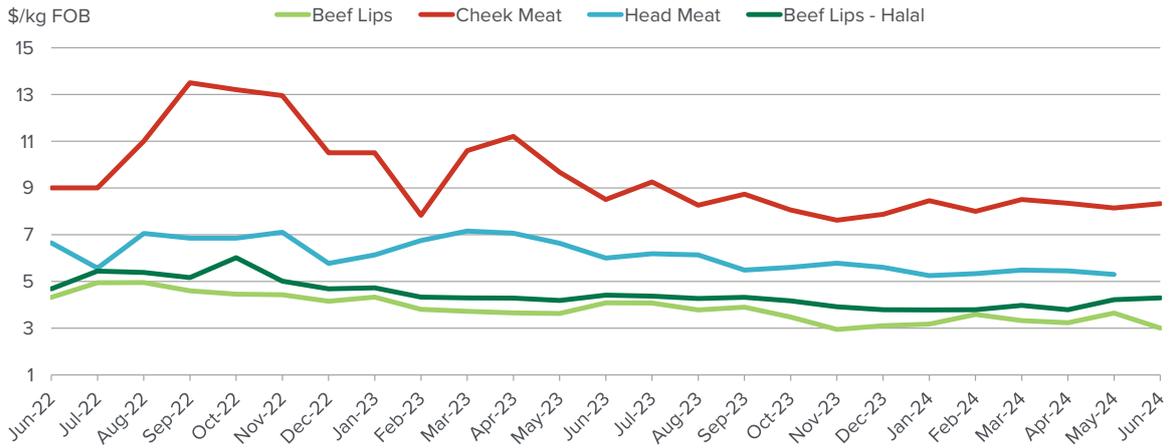
Price quoted is average price reported in \$/kg FOB Australian port.

Head offal

Head meat was not reported. Cheek meat was 17¢/kg below year-ago levels, averaging \$8.33/kg up 19¢/kg month-on-month.

Lip export prices to the US and Mexico were softer by 64¢/kg month-on-month, averaging \$3.00/kg and \$1.00/kg down on last year. Halal lips averaged \$4.29/kg to be 12¢/kg softer than last June and 7¢/kg lower than last month.

Figure 1: Trends in beef head offal prices

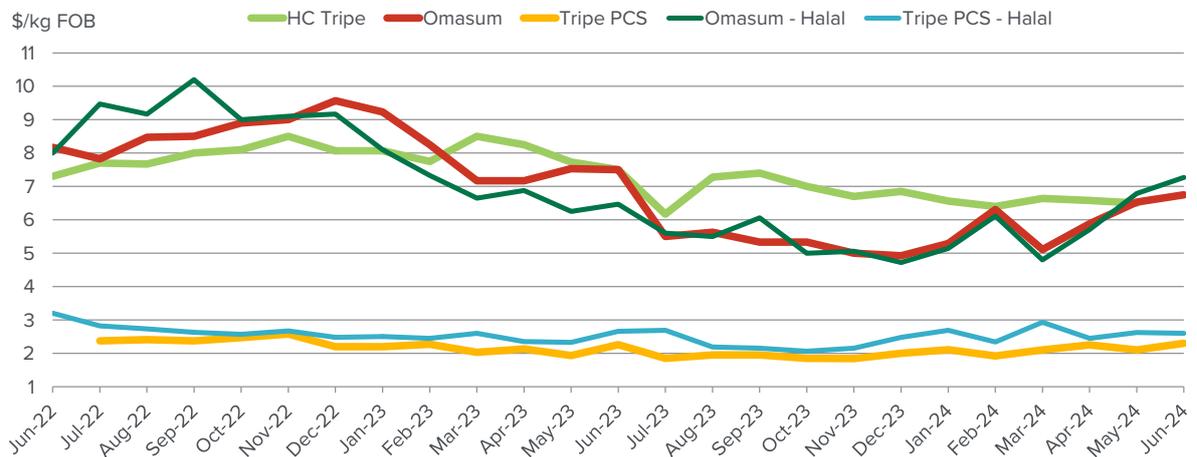


Beef offal trends

Omasum traded 22¢/kg up from last month, to average \$6.75/kg, down 75¢/kg from year-ago prices. Halal omasum averaged \$7.27/kg, up 80¢/kg year-on-year and 48¢/kg firmer month-on month.

Halal tripe pieces averaged \$2.60/kg which is 6¢/kg down year-on-year and 2¢/kg below last month. Non-halal tripe pieces averaged \$2.30/kg to be 4¢/kg firmer year-on-year and 20¢/kg up month-on-month. Honeycomb tripe was not reported.

Figure 2: Trends in beef tripe prices

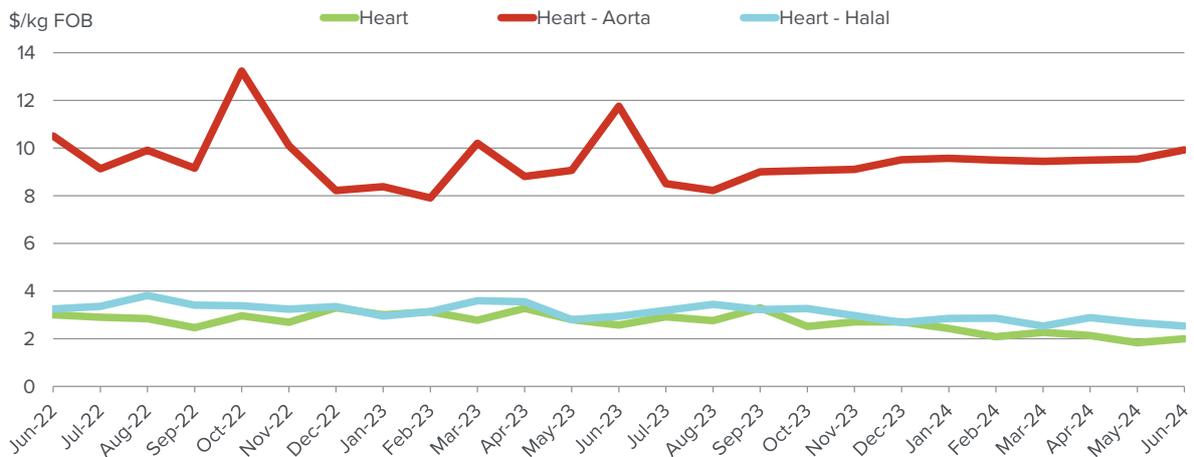


Beef offal trends continued...

Aorta was reported at \$9.92/kg which was \$1.83/kg below year ago prices but 39¢/g firmer month-on-month.

Heart prices were up 17¢/kg from last month averaging \$2.00/kg, to be 57¢/kg below year ago levels. Halal hearts averaged \$2.53/kg, easing 14¢/kg month-on-month to be down 41¢/kg from last June.

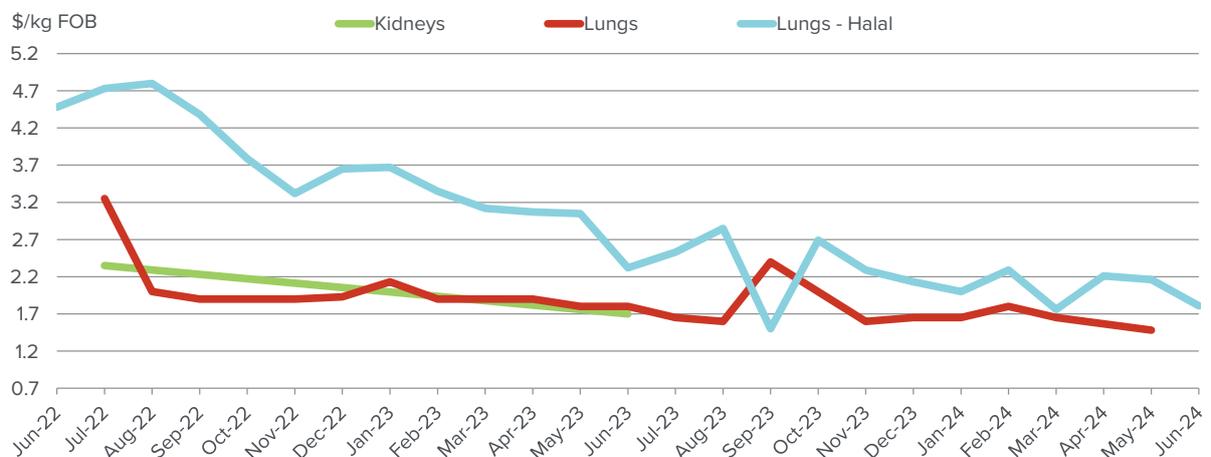
Figure 3: Trends in beef offal prices



Kidneys were not reported however halal kidneys realised \$1.42/kg down 25¢/kg month-on-month.

Halal lungs averaged \$1.81/kg, down 51¢/kg year-on-year and fell 35¢/kg from last month. Non-halal lungs were not reported.

Figure 4: Trends in beef offal prices



Beef offal trends continued...

Liver prices averaged \$1.10/kg, down 45¢/kg month-on-month and 63¢/kg softer than year-ago levels. Halal livers were 78¢/kg down from last month's price to average \$1.66/kg which was down 7¢/kg compared to last year prices.

Figure 5: Trends in beef offal prices



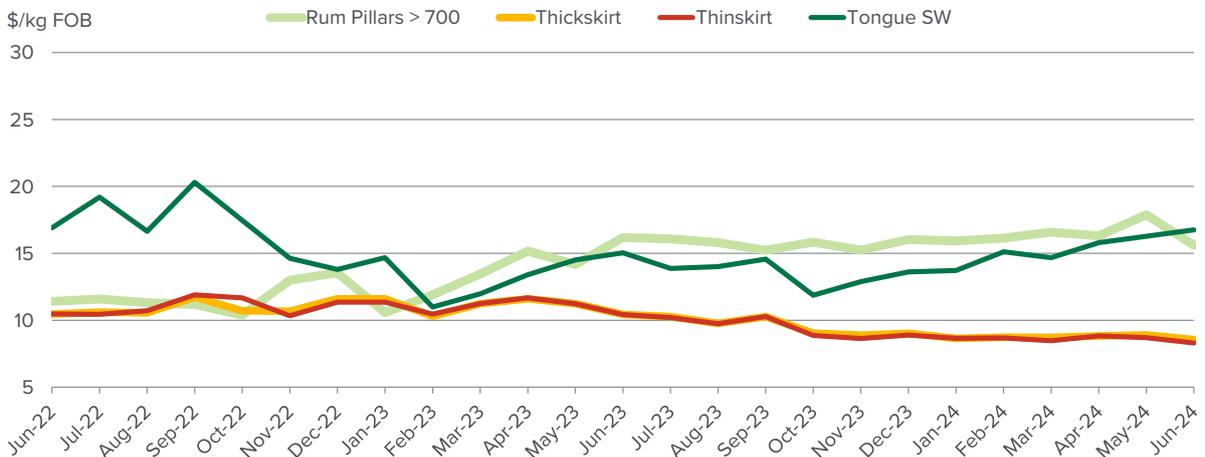
Japanese and Korean Offals

Swiss cut tongue were reported at \$16.75/kg up \$1.72/kg year-on-year while halal swiss cut tongues realised \$16.73/kg.

Thick skirt was \$1.99/kg softer year-on-year but 35¢/kg down from last month, averaging \$8.55/kg. Thin skirt averaged \$8.30/kg to be 40¢/kg below last month and \$2.13/kg down year-on-year.

Rumen pillars eased with heavy weight product averaging \$15.60/kg, down \$2.28/kg month-on-month and 58¢/kg lower than June 2023 levels.

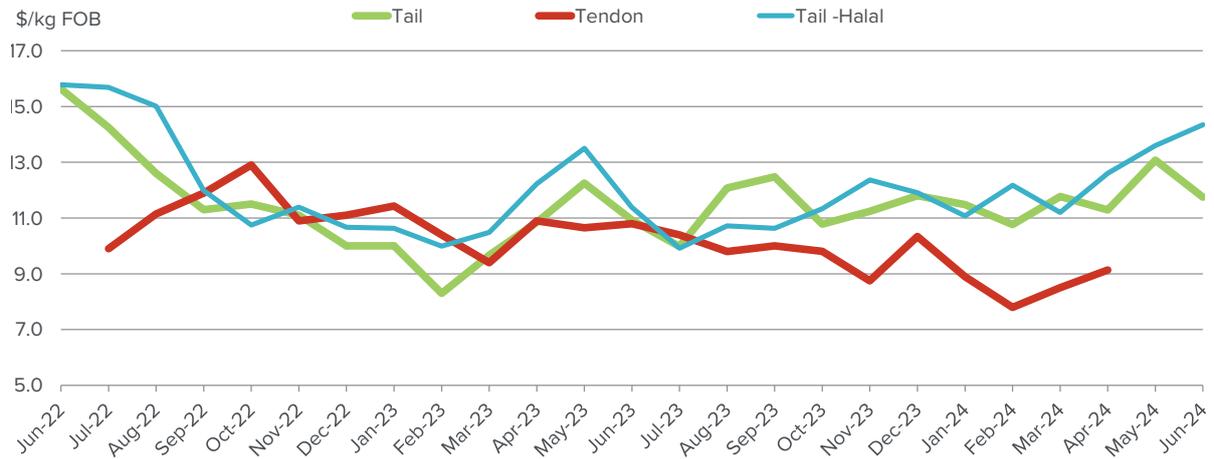
Figure 6: Trends in Japanese offal prices



Tails and Tendons

Tail prices were down \$1.33/kg month-on-month averaging \$11.75/kg and 82¢/kg above year-ago levels. Halal tails averaged \$14.35/kg, up 75¢/kg from last month and \$2.97/kg above year-ago prices. Tendons were again not reported.

Figure 7: Trends in tail and tendon prices



Sheep Co-products

Sheep offal prices were easier this month whilst runners have steadied at the lower recent levels.

Table 2: Sheep co-product prices

| | Average (June Data) | Range | Responses | Monthly Change | Annual Change |
|-----------------------|---------------------------|--------|-----------|----------------|---------------|
| Heart Sheep - Halal | \$2.00 | \$0.80 | 3 | 9.1% | -31.8% |
| Kidneys Sheep - Halal | 3.067 | \$1.80 | 3 | -1.1% | -34.3% |
| Liver Sheep - Halal | \$2.83 | \$3.00 | 3 | -27.4% | 46.6% |
| Runners Lamb | \$3.10 | \$0.70 | 3 | 0.0% | -50.4% |
| Runners Sheep | \$2.00 | \$0.40 | 3 | 0.0% | -61.9% |
| Tripe Sheep - Halal | \$2.30 | | 2 | -4.2% | -39.5% |

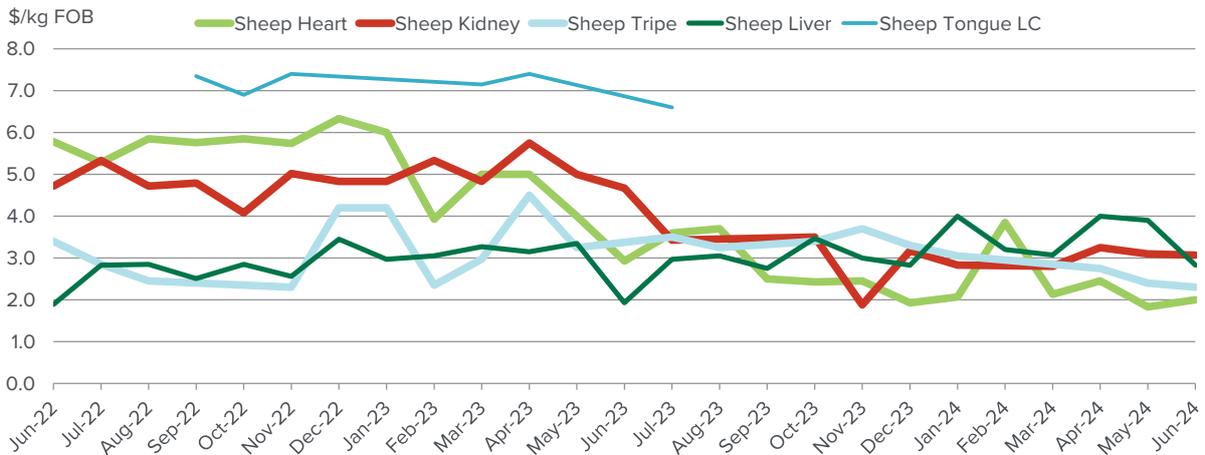
Price quoted is average price reported in \$/kg FOB Australian port and runners as \$/piece.

Sheep offal

Sheep hearts averaged \$2.00/kg, up 17¢/kg month-on-month and 93¢/kg cheaper than year-ago levels. Sheep kidneys made \$3.07/kg down 3¢/kg from May and \$1.60/kg down year-on-year. Sheep liver averaged \$2.83/kg to be \$1.07/kg softer month-on-month but 90¢/kg higher than June 2023.

Sheep tripe averaged \$2.30/kg down 10¢/kg from last month and 95¢/kg softer year-on-year. Long cut tongues were not reported.

Figure 8: Trends in sheep offal prices



Lamb runners averaged \$3.10/piece and sheep runners made \$2.00 /piece which was even with last month but \$3.00/piece cheaper than a year ago.

Figure 9: Trends in runner prices



Pharmaceutical products

Pharmaceutical products were softer and foetal blood prices continue to ease as longer-term contracts expire.

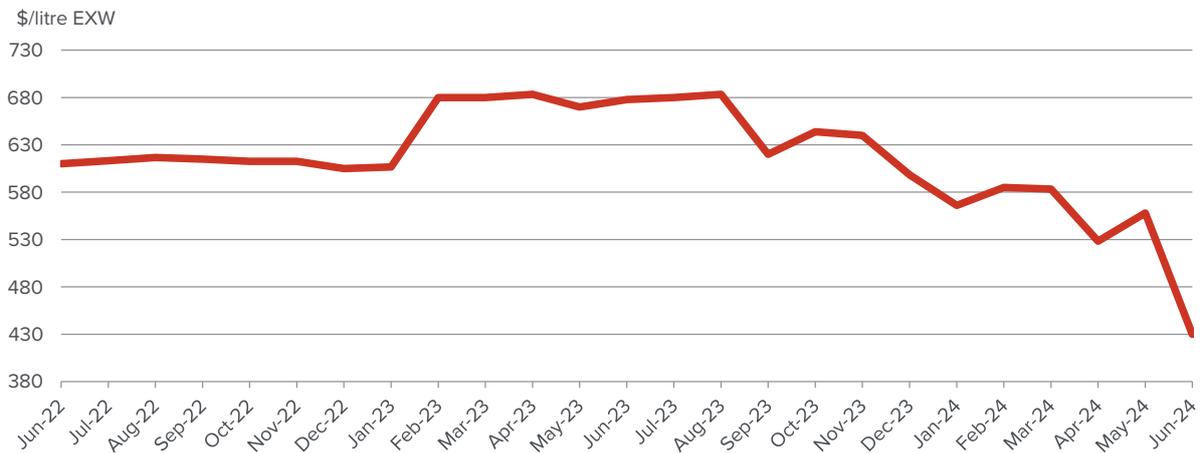
Table 3: Pharmaceutical prices

| | Average (June Data) | Range | Responses | Monthly Change | Annual Change |
|-------------------|---------------------|---------|-----------|----------------|---------------|
| Foetal Blood | \$430.00 | \$70.00 | 3 | -22.9% | -36.6% |
| Gall Concentrated | \$24.33 | \$3.00 | 3 | -6.4% | -3.8% |

Price quoted is average price reported in \$/kg FOB Australian port and foetal blood \$/litre EXW

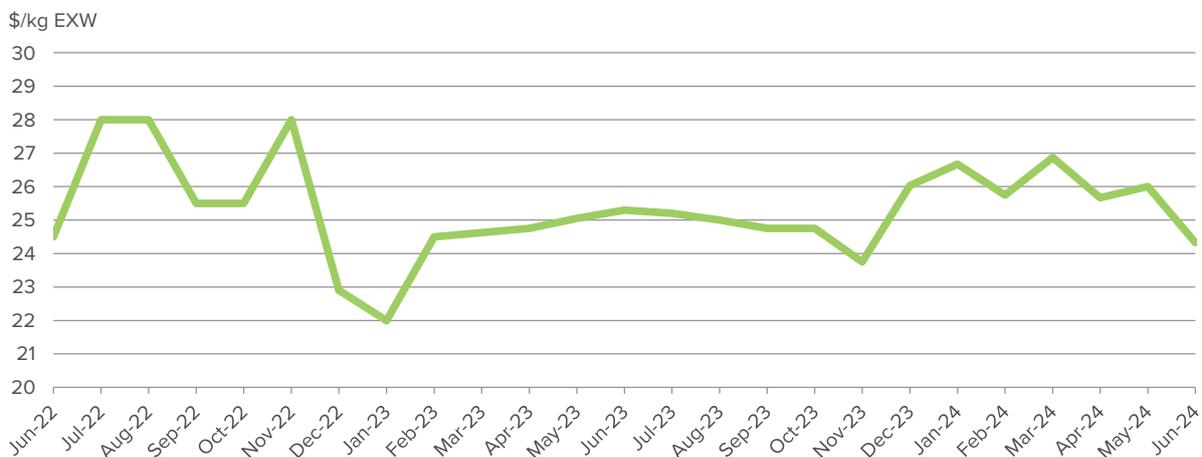
The average foetal calf blood price is \$248/litre softer year-on-year to average \$430/litre which was \$128/litre down on last month.

Figure 10: Trends for foetal blood prices



Concentrated gall was reported at \$24.33/kg to be down \$1.67/kg from last month and down 97¢/kg year-on-year.

Figure 11: Trends for concentrated gall prices



Rendered products

Rendered meals were down across the board as exports reduced due to market access issues with HPAI incidents which has flooded the local market.

Table 4: Rendered product prices

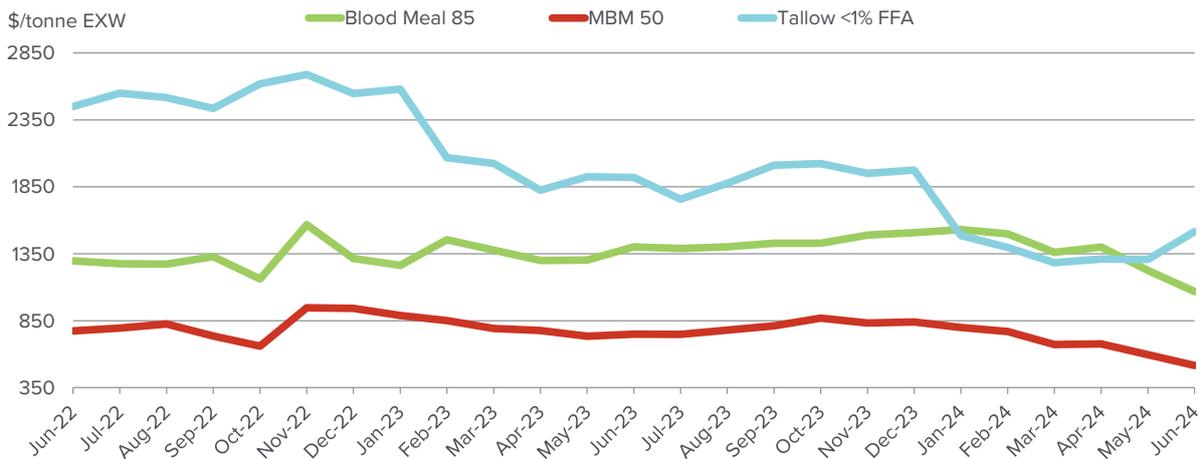
| | Average (June Data) | Range | Responses | Monthly Change | Annual Change |
|-------------------|------------------------|----------|-----------|----------------|---------------|
| Bloodmeal 85 | \$1,066.67 | \$300.00 | 3 | -12.9% | -23.9% |
| MBM 50 | \$516.25 | \$325.00 | 4 | -13.3% | -31.1% |
| Tallow Ined.<1FFA | \$1,515.00 | | 2 | 15.8% | -21.1% |
| Tallow Ined.<2FFA | \$1,262.50 | | 2 | -0.2% | -33.3% |
| Tallow Ined.<4FFA | \$1,135.00 | | 2 | -8.8% | -37.0% |

Price quoted is average price reported ex works \$/tonne.

The price for 50% protein MBM eased \$80/tonne from last month, averaging \$516/tonne which was \$233/tonne below June 2023 levels. Blood meal averaged \$1067/tonne to be down \$158/tonne month-on-month and \$335/tonne down from a year ago.

Tallow prices were stronger with the price for 1% FFA tallow averaging \$1515/tonne, down \$405/tonne year-on-year and \$207/tonne above last month's price.

Figure 12: Trends in rendered co-product prices



Hides

The hide market continued to weaken with tannery price bids very subdued and finished leather orders well below expectations.

Table 5: Hide prices

| | Average (June Data) | Range | Responses | Monthly Change | Annual Change |
|---------------------------|------------------------|--------|-----------|----------------|---------------|
| Hides NSW 141- 180 | \$1.50 | | 2 | -33.3% | -25.0% |
| Hides NSW 181 - 220 | \$2.50 | | 2 | -23.1% | -28.6% |
| Hides NSW 221 - 280 | 5.25 | | 2 | -10.6% | 0.0% |
| Hides NSW 281 - 350 | 8 | | 2 | -9.9% | -3.0% |
| Hides NSW 351 Up | 10.875 | | 2 | -6.5% | -7.4% |
| Hides QLD TFA 281 - 350 | 5.833 | \$4.00 | 3 | -6.7% | -10.3% |
| Hides QLD TFA 351 Up | 8.083 | \$3.75 | 3 | -5.8% | -7.6% |
| Hides QLD Ticky 281 - 350 | 3.75 | | 2 | -6.3% | -25.0% |
| Hides QLD Ticky 350 Up | 5.5 | | 2 | -2.2% | -8.3% |
| Hides VIC 141-180 | 1.875 | | 2 | -25.0% | -37.5% |
| Hides VIC 181-220 | 4 | | 2 | -15.8% | -27.3% |
| Hides VIC 221 - 280 | 7.875 | | 2 | -11.3% | -7.4% |
| Hides VIC 281-350 | 13.5 | | 2 | -8.5% | -3.6% |
| Hides VIC 351 Up | 20.5 | | 2 | -6.8% | 1.2% |

Price quoted is average price reported for ex works \$/each.

Local prices for hides continue to decline with almost no chance of an upturn in the near future.

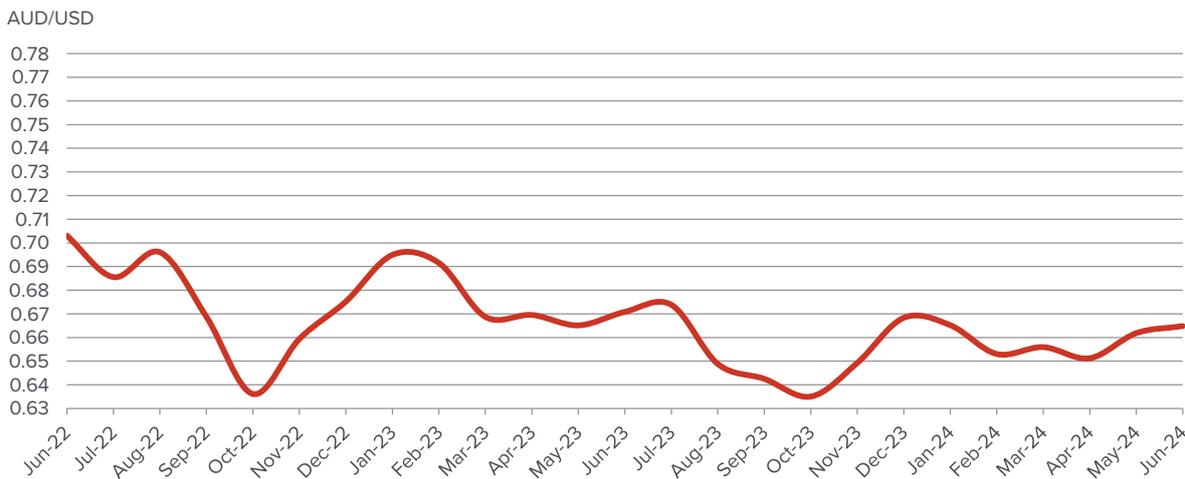
Figure 13: Trends in hide prices (East Coast Ex Works)



Currency exchange

The Australian dollar opened the month at 66.46US¢ and traded upwards early in the month before steadying to close at 66.24US¢ to average 66.48US¢ across the month, up 0.03US¢ month-on-month, but down 0.60US¢ from June 2023.

Figure 14: AUD /USD Foreign Exchange



Source: Reserve Bank Australia

Export statistics



To access the latest co-products statistics please click here:



For more information:

Please call Tim Jackson on 02 9463 9372 or tjackson@mla.com.au

This report is produced from a monthly MLA survey of approximately 25 processors across Australia, collating average prices and analysing trends on a range of co-products items



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