



Co-product market report

November 2021

Beef Co-products

Beef offal prices were generally softer with a steady dollar and supply remaining tight. Beef tongue and tail prices continued to perform well.

Table 1: Beef co-product prices

	Average (Oct Data)	Range	Responses	Monthly Change	Annual Change
Beef Lips	\$4.79	\$1.34	3	11.8%	55.7%
Beef Lips - Halal	\$5.03	\$1.30	4	-2.0%	54.3%
Cheekmeat	\$9.60	\$1.00	3	13.6%	37.6%
Cheekmeat - Halal	\$8.99	\$1.00	4	0.4%	41.5%
Diap. Membrane	\$5.37	\$4.50	3	10.2%	3.2%
Hc Tripe	\$7.17	\$2.00	3	-2.5%	1.3%
Hc Tripe - Halal	\$7.07	\$1.20	3		-5.5%
Headmeat	\$6.86	\$2.18	3	10.6%	40.0%
Headmeat - Halal	\$5.60		2		-6.7%
Heart	\$3.64	\$2.50	3	10.4%	29.7%
Heart - Halal	\$3.61	\$1.40	4	5.1%	17.3%
Heart - Aorta	\$9.82	\$1.50	3	7.9%	30.5%
Heart - Aorta - Halal	\$9.15		2		11.3%
Kidneys- Halal	\$1.35	\$0.65	3	-11.5%	-2.9%
Ligamentum	\$4.21	\$1.85	5	9.9%	77.3%
Liver	\$1.70	\$1.40	3	47.8%	32.0%
Liver - Halal	\$1.89	\$1.15	4	-11.4%	27.8%
Lungs	\$2.51	\$3.48	3	-20.7%	41.9%
Lungs - Halal	\$3.99	\$3.40	4	-14.9%	58.2%
Omasum	\$7.37	\$3.50	3	-2.6%	7.5%
Omasum - Halal	\$7.23	\$1.80	3	8.8%	5.2%
Rum.Pill - Halal < 500	\$5.55		2		5.7%
Rum.Pill - Halal > 500 < 700	\$8.00		2		6.7%
Rum.Pill - Halal > 700	\$9.65		2		17.7%
Rum.Pill < 500	\$6.33	\$7.00	3	-14.3%	48.4%
Rum.Pill > 500 < 700	\$8.36	\$5.50	3	-13.3%	19.4%
Rum.Pill > 700	\$13.50	\$4.50	3	-12.4%	57.6%
Tail	\$18.90	\$1.70	3	8.1%	74.1%
Tail - Halal	\$18.36	\$7.35	4	-4.0%	73.2%
Tendons	\$9.50		2	17.3%	31.3%
Thickskirt	\$10.00		2	9.3%	14.6%
Thickskirt - Halal	\$10.41	\$8.35	4	12.3%	28.3%
Thinskirt	\$10.05		2	9.8%	15.7%
Thinskirt - Halal	\$10.71	\$7.35	4	9.6%	26.0%
Tongue Root Fillet	\$6.10	\$3.00	3	1.7%	35.6%
Tongue Root Meat - Halal	\$3.68		2	-6.0%	84.7%
Tongue SW	\$29.40	\$2.20	3	18.9%	196.2%
Tongue SW - Halal	\$28.00	\$7.00	3		173.3%
Tripe Pieces	\$2.11	\$1.32	3	13.1%	-19.9%
Tripe Pieces - Halal	\$2.00		2	-28.6%	-43.7%

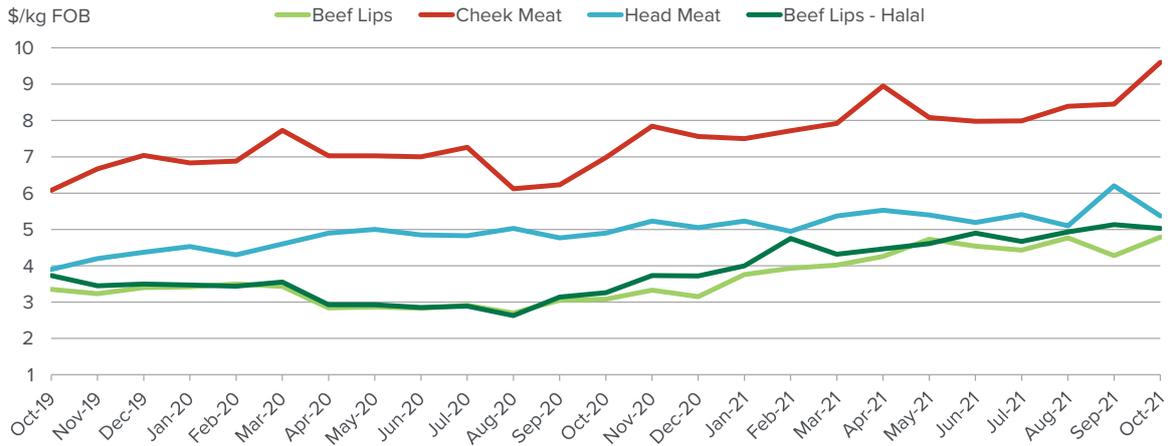
Price quoted is average price reported in \$/kg FOB Australian port.

Head offal

Head meat averaged \$5.37/kg which was 47¢/kg higher year-on-year but 83¢/kg below last month. Cheek meat was \$2.62/kg dearer than year-ago levels, averaging \$9.60/kg, to be \$1.15/kg firmer month-on-month.

Lip export prices to the US and Mexico firmed 51¢/kg month-on-month, to average \$4.79/kg to be \$1.71/kg up on last year. Halal lips averaged \$5.03/kg to be \$1.77 firmer than October last year but 10¢/kg lower than last month.

Figure 1: Trends in beef head offal prices

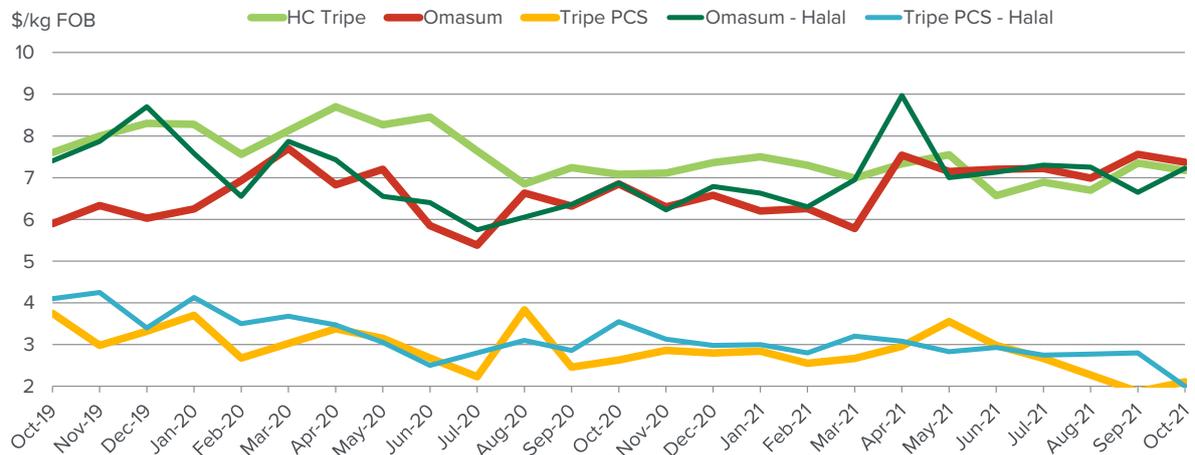


Beef offal trends

Omasum eased 19¢/kg from last month, to average \$7.37/kg, up 52¢/kg from year-ago prices. Halal omasum averaged \$7.23/kg, up 36¢/kg year-on-year and 58¢/kg firmer, correcting the fall month-on month.

Halal tripe pieces averaged \$2.00/kg down \$1.55/kg year-on-year and 80¢/kg softer than last month. Non-halal tripe pieces were 52¢/kg down year-on-year but 24¢/kg higher than September to average \$2.11/kg. Honeycomb tripe averaged \$7.17/kg to be 9¢/kg above year ago prices but 18¢/kg down on last month.

Figure 2: Trends in beef tripe prices

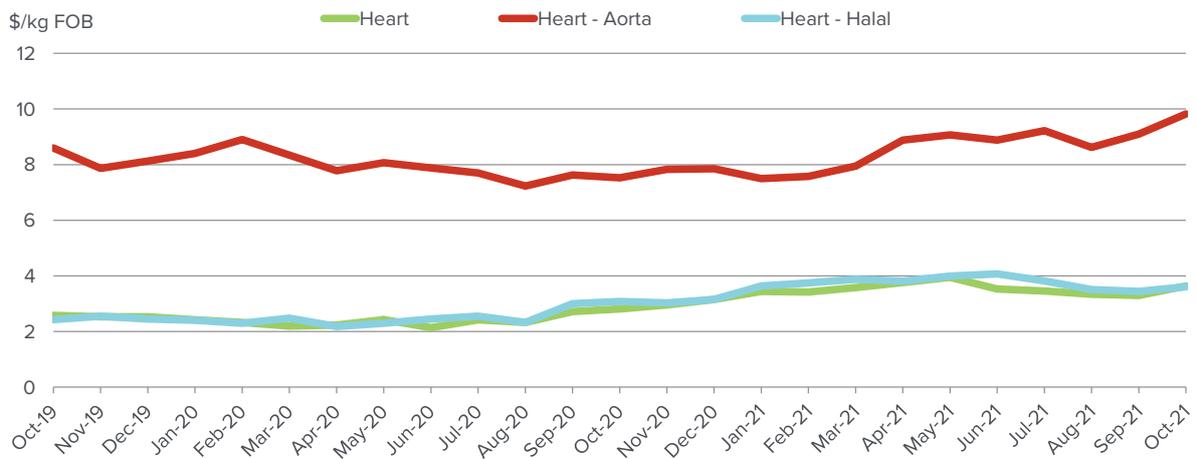


Beef offal trends continued...

Aorta firmed to average \$9.82/kg up 72¢/kg month-on-month and \$2.29 above the October 2020 price.

Heart prices were up from last month, averaging \$3.64/kg, to be 83¢/kg above year-ago levels and 34¢/kg above September price. Halal hearts averaged \$3.61/kg, firming 17¢/kg month-on-month and up 53¢/kg from October 2020.

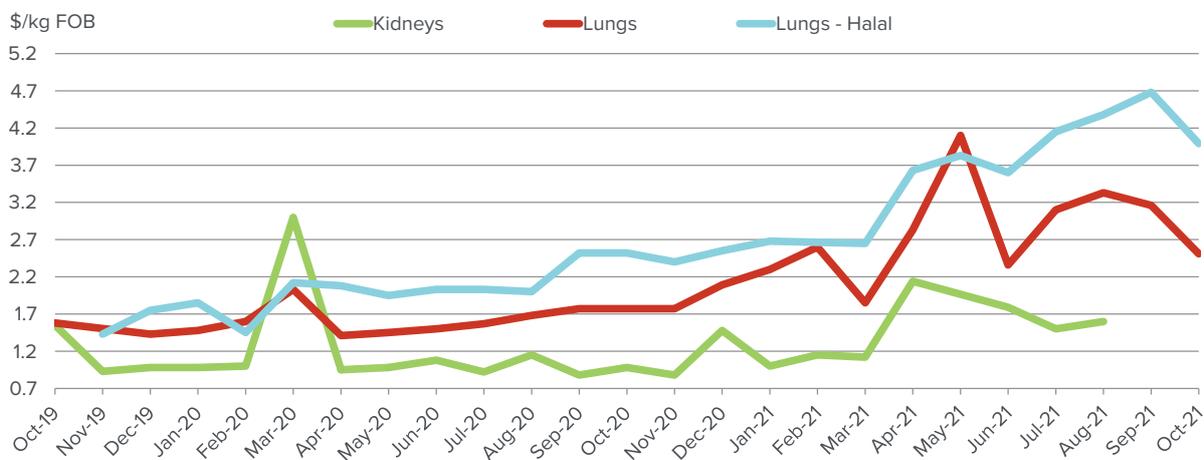
Figure 3: Trends in beef offal prices



Kidneys were not reported for the month.

Non-halal lungs averaged \$2.51/kg up 74¢/kg from year ago levels but 65¢/kg down month-on-month, while halal lungs averaged \$3.99/kg, up \$1.47/kg year-on-year but 69¢/kg cheaper than last month.

Figure 4: Trends in beef offal prices



Beef offal trends continued...

Liver prices averaged \$1.70/kg, up 55¢/kg month-on-month and 41¢/kg firmer than year-ago levels. Halal livers were weakerer by 24¢/kg over last month’s price to average \$1.89/kg, up 41¢/kg on last year prices.

Figure 5: Trends in beef offal prices



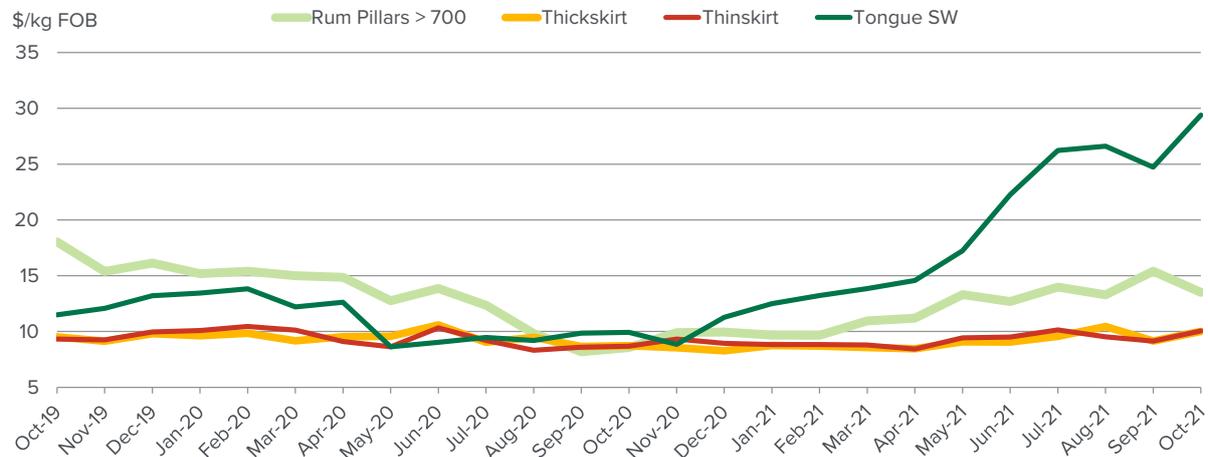
Japanese and Korean Offals

Tongue prices were \$4.68/kg up from September to average \$29.40/kg and were \$19.47/kg above year-ago levels.

Thick skirt was \$1.27/kg higher year-on-year and 85¢/kg firmer than last month, averaging \$10.00/kg. Thin skirt averaged \$10.05/kg, up 90¢/kg from September and \$1,36/kg above year-ago prices.

Rumen pillars eased with heavy weight product averaging \$13.50/kg, down \$1.91/kg month-on-month but \$4.93/kg higher than October 2020 levels.

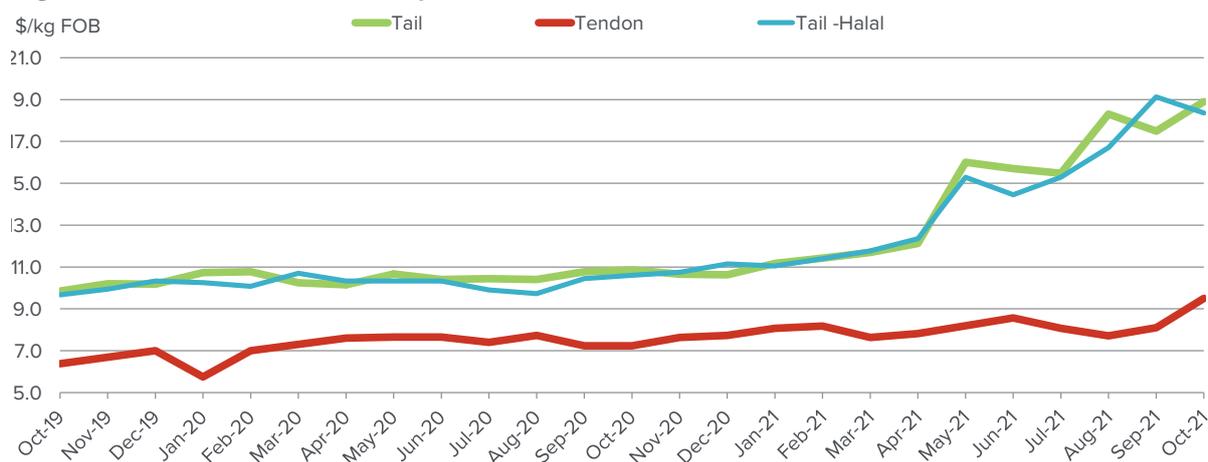
Figure 6: Trends in Japanese offal prices



Tails and Tendons

Tail prices to USA firmed \$1.41/kg from last month, averaging \$18.90/kg, to be \$8.04/kg above year-ago levels. Halal tails averaged \$18.36/kg, down 77¢/kg from last month but \$7.76/kg above year-ago prices. Tendons averaged \$9.50/kg to be \$2.27/kg above October 2020 price and \$1.40/kg up on last month.

Figure 7: Trends in tail and tendon prices



Sheep Co-products

Sheep offal prices were firmer with kidneys going against the trend.

Table 2: Sheep co-product prices

	Average (Oct Data)	Range	Responses	Monthly Change	Annual Change
Heart Sheep - Halal	\$4.38	\$1.35	3	3.4%	13.9%
Kidneys Sheep - Halal	\$6.05	\$3.00	3	-8.5%	
Liver Sheep - Halal	\$2.08	\$0.75	3	14.7%	12.6%
Runners Lamb	\$6.70		2	2.8%	48.9%
Runners Sheep	\$5.63		2	4.2%	60.7%
Tripe Sheep - Halal	\$5.10		2	3.4%	-5.6%

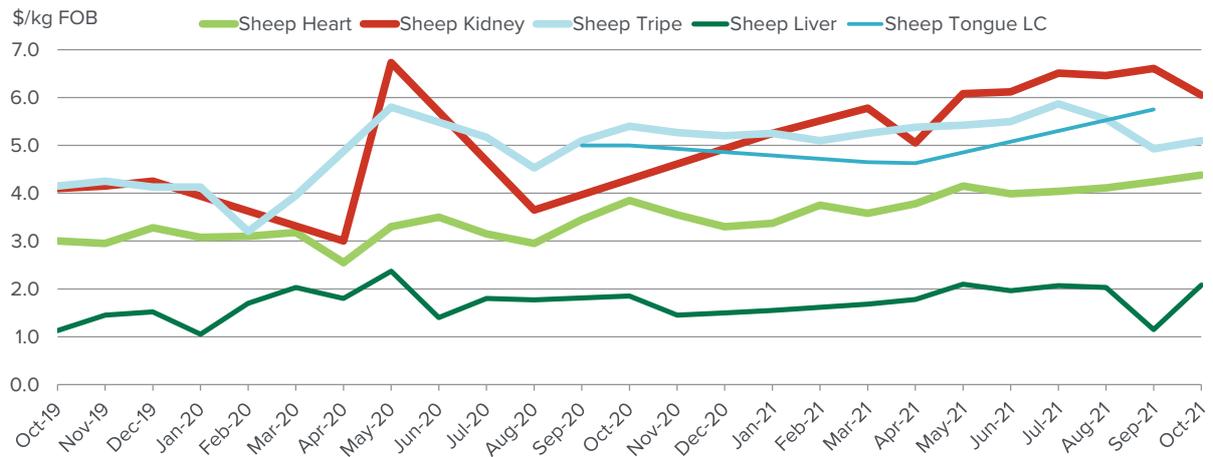
Price quoted is average price reported in \$/kg FOB Australian port and runners as \$/piece.

Sheep offal

Sheep hearts averaged \$4.38/kg, up 14¢/kg month-on-month but 53¢/kg dearer than year-ago levels. Sheep kidneys were reported at \$6.05/kg which was 56¢/kg below September price. Sheep liver averaged \$2.08/kg to be 93¢/kg firmer month-on-month and 23¢/kg higher than October 2020.

Sheep tripe averaged \$5.10/kg, which is 30¢/kg weaker compared to year ago prices but up 17¢/kg month-on-month. Long cut tongues were not reported.

Figure 8: Trends in sheep offal prices



Lamb runners averaged \$6.70/piece firming \$1.82/piece year-on-year and 18¢/piece up from September while sheep runners were reported at \$5.63/piece, up 23¢/piece month-on-month and up \$1.88/piece from September 2020.

Figure 9: Trends in runner prices



Pharmaceutical products

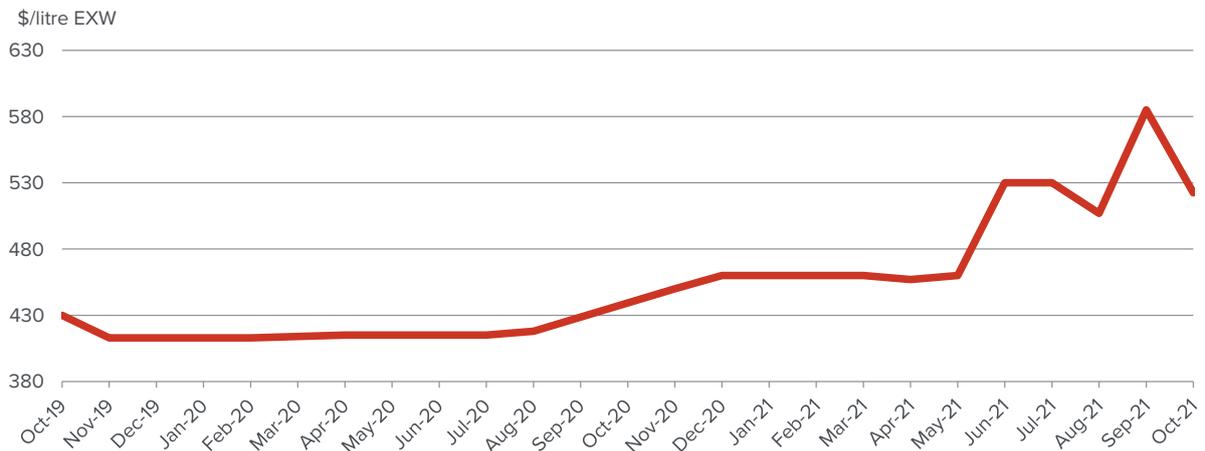
Table 3: Pharmaceutical prices

	Average (Oct Data)	Range	Responses	Monthly Change	Annual Change
Foetal Blood	\$522.50		2	-10.7%	
Gall Concentrated	\$24.50	\$1.50	3	-2.0%	14.0%

Price quoted is average price reported in \$/kg FOB Australian port and foetal blood \$/litre EXW

The average foetal calf blood has firmed \$72.50/litre year-on-year to average \$522.50/litre which is down \$62.50/litre month-on-month. However supply contract expiry times affected the price with the current purchase price at \$585/litre.

Figure 10: Trends for foetal blood prices



Concentrated gall averaged \$24.50 to be \$3.00¢/kg up on October 2020 price but 50¢/kg down month-on-month..

Figure 11: Trends for concentrated gall prices



Rendered products

Rendered products remained firm across the board this month with tallow leading the way on strong demand on the back of reduced production.

Table 4: Rendered product prices

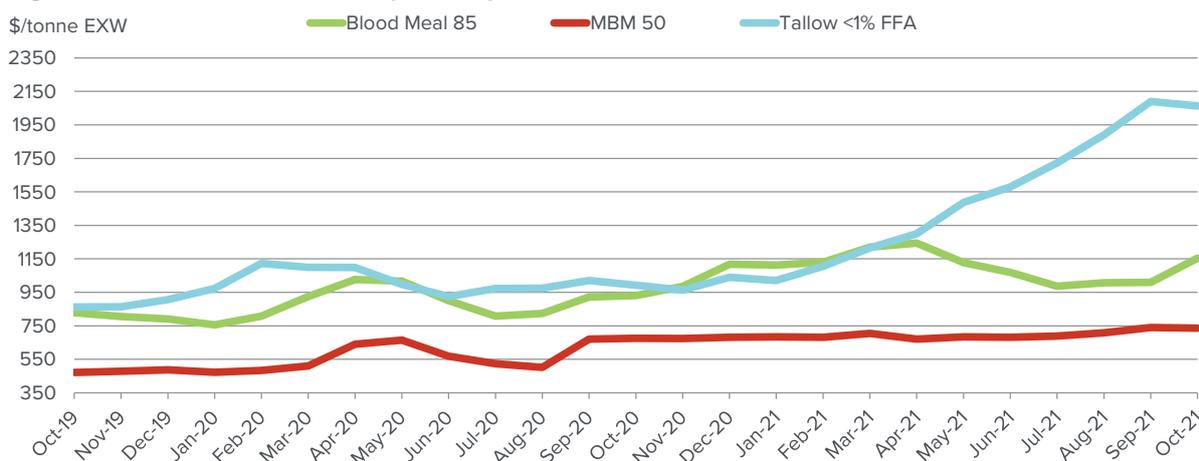
	Average (Oct Data)	Range	Responses	Monthly Change	Annual Change
Bloodmeal 85	\$1,154.00	\$230.00	5	14.3%	24.1%
MBM 50	\$735.83	\$130.00	6	-0.6%	9.0%
MBM 50 Sheep	\$1,205.00		2	6.4%	
Tallow Ined.<1FFA	\$2,063.33	\$80.00	3	-1.3%	107.7%
Tallow Ined.<2FFA	\$2,037.50	\$200.00	4		108.2%
Tallow Ined.<4FFA	\$1,921.67	\$135.00	3	0.3%	100.4%

Price quoted is average price reported ex works\$/tonne.

The price for 50% protein MBM eased \$4/tonne from last month, averaging \$736/tonne which was \$61/tonne above October 2020 levels. Blood meal averaged \$1154/tonne, up \$224/tonne compared with last year's price, and \$144/tonne firmer month-on-month.

Tallow prices were again remained very firm, with the price for 1% FFA tallow averaging \$2063/tonne, up \$1070/tonne from October 2020 but \$27/tonne below last month prices.

Figure 12: Trends in rendered co-product prices



Hides

The hide market continued the recent downward trend during the month with traders reporting further price reductions going forward. Difficulties in getting shipping containers and steep increases in freight costs continue to exacerbate the situation whilst demand has continued to fall, driving leather prices lower

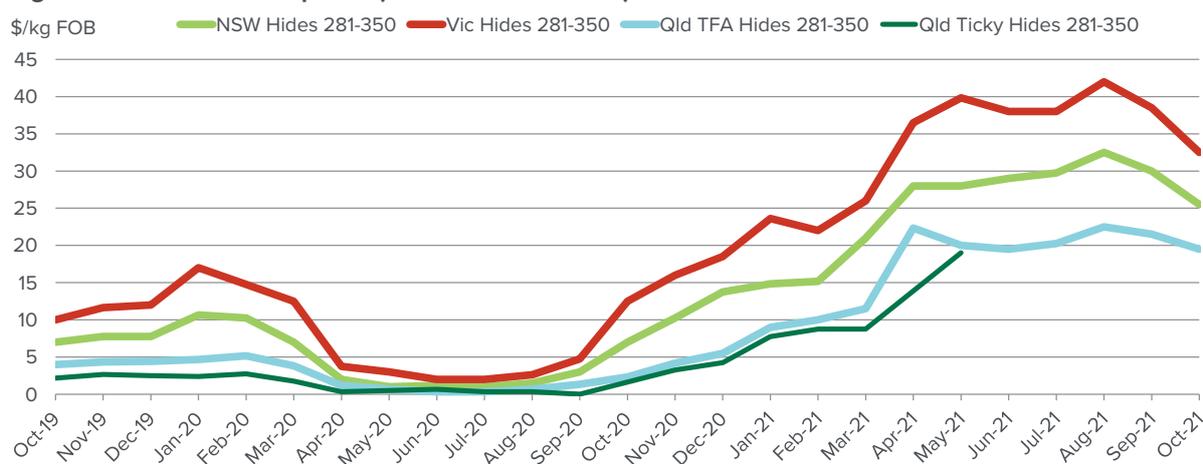
Table 5: Hide prices

	Average (Oct Data)	Range	Responses	Monthly Change	Annual Change
Hides NSW 141- 180	\$5.50		2	-15.4%	1000.0%
Hides NSW 181 - 220	\$10.50		2	-16.0%	394.1%
Hides NSW 221 - 280	\$16.50		2	-21.4%	340.0%
Hides NSW 281 - 350	\$25.50		2	-15.0%	264.3%
Hides NSW 351 Up	\$34.00		2	-15.0%	216.3%
Hides QLD TFA 281 - 350	\$19.50		2	-9.3%	735.7%
Hides QLD TFA 351 Up	\$26.75		2	-8.5%	872.7%
Hides VIC 141-180	\$7.75		2	-13.9%	416.7%
Hides VIC 181-220	\$15.50		2	-18.4%	342.9%
Hides VIC 221 - 280	\$24.50		2	-18.3%	226.7%
Hides VIC 281-350	\$32.50		2	-15.6%	160.0%
Hides VIC 351 Up	\$43.50		2	-10.3%	171.9%

Price quoted is average price reported for ex works \$/each.

Local prices for hides were softer with prices for better quality product down \$4.00 to \$6.00 per piece month-on-month on the heavier end.

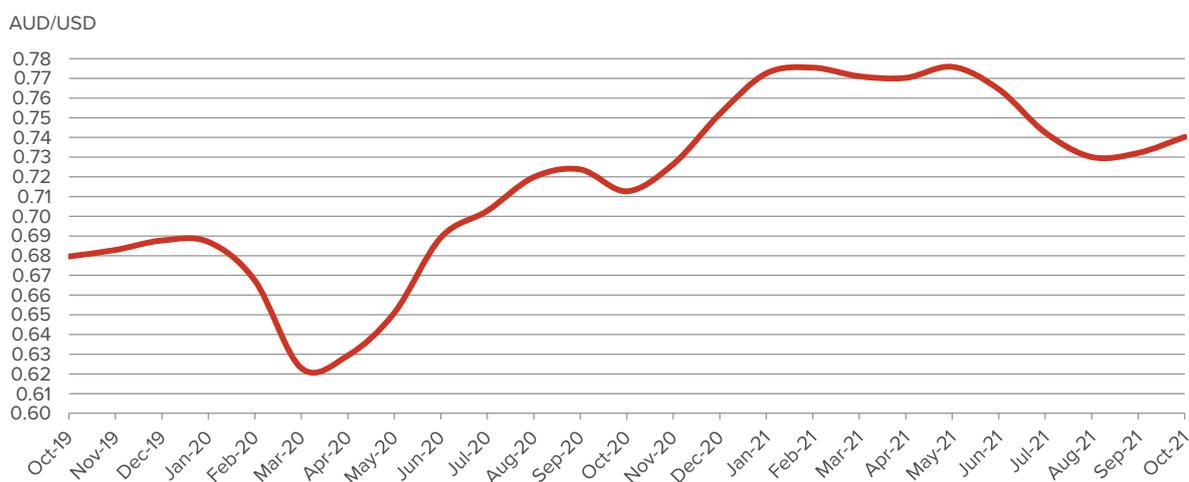
Figure 13: Trends in hide prices (East Coast Ex Works)



Currency exchange

The Australian dollar firmed slightly against the US dollar during September. It opened the month at 72.11US¢ and continued an upward trend up to finish out the month at 75.46US¢ to average 74.03US¢, up 0.81US¢ month-on-month, and up 2.76US¢ from October 2020.

Figure 14: AUD /USD Foreign Exchange



Source: Reserve Bank Australia

Export statistics



To access the latest co-products statistics please click here:



For more information:

Please call Ripley Atkinson on 02 9463 9372 or ratkinson@mla.com.au

This report is produced from a monthly MLA survey of approximately 25 processors across Australia, collating average prices and analysing trends on a range of co-products items



MEAT & LIVESTOCK AUSTRALIA

Market Information
Meat & Livestock Australia
Ph: 02 9463 9372
Fax: 02 9463 9220
Email: marketinfo@mla.com.au
www.mla.com.au/prices-markets

Published by Meat & Livestock Australia Limited
ABN 39 081 678 364
November 2021

©Meat & Livestock Australia Limited 2017

MLA makes no representations as to the accuracy of any information or advice contained in this publication and excludes all liability, whether in contract, tort (including negligence or breach of statutory duty) or otherwise as a result of reliance by any person on such information or advice.

Free to MLA members

[Terms and Conditions](#)